Investor Presentation

May 2021



FinVolution Group

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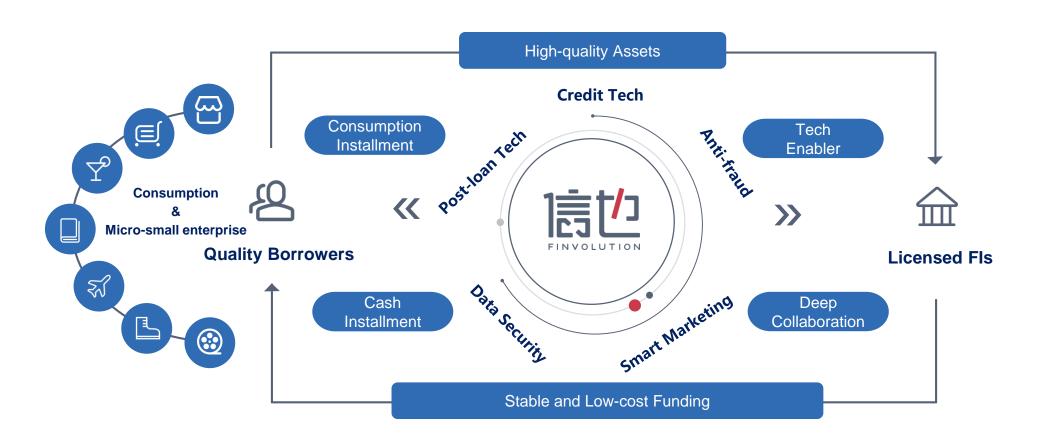
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We leverage technologies to empower the financial institutions by connecting them with quality borrowers



Proven operating history enabled by technology



Digital platform with successful transition

With improving funding cost and delinquency rates



High quality growth

Through shifting towards better quality borrowers



13-year proven operating history

Successful shift towards 100% Institutional funds(1)



Advanced proprietary technology

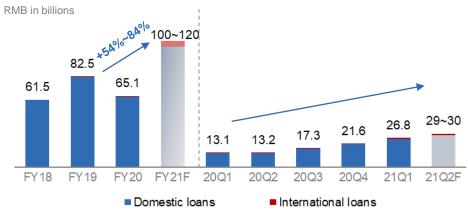
Thousands of variables for credit assessment



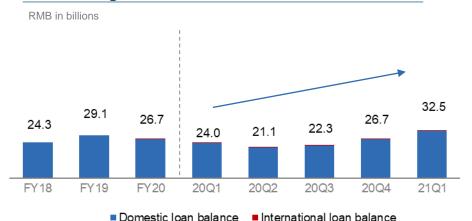
Diversified business strategy

Expansion into Southeast Asia

Loan origination volume⁽²⁾



Outstanding loan balance(3)



⁽¹⁾The proportion of loans facilitated by institutional partners increased from 44.8% in 2Q19 to 100.0% in 4Q19 and beyond. (2)Loan origination volume includes domestic and international business.

⁽³⁾Outstanding loan balance represents loan balance of all businesses at the end of each period.

Key milestones



One of the largest P2P platforms in China

2007

• Founded in July 2007, one of the largest P2P platforms in China known as PPDAI.

2017

- In November, listed on NYSE(PPDF) .
- As of Sep 30, total cumulative origination volume reached RMB75 bn.
- As of Sep 30, total cumulative registered users reached 58mm.



Successful strategical transformation:

- -Funding from individual investors to licensed institutions.
- -Shift towards **better quality borrowers.**

2018

- Started exiting P2P business.
- In July, entered into Strategic Agreement with Zhejiang University to Develop AI Research and Development Center.

2019

2020

- Successfully transited to loan-facilitation business model.
- In November, strategically upgraded group name to FinVolution Group and proposed ticker symbol change from PPDF to FINV.
- In December, approved by PBOC to access Credit Reference Center.
- In December, invested in Haixia bank.
 - In December, subsidiary received a P2P license from the Financial Services Authority of Indonesia.
 - In December, fully exited from P2P business.
 - In December, 50+ cumulative financial institutional partners.
 - In December, total cumulative origination volume reached RMB300 bn.
 - In December, total cumulative registered users reached 116mm.

Massive and fast-growing opportunity

Underserved consumer finance demand





-Consumer credit-to-GDP at 13% vs 20% in US(1)

-46% of adult population have credit records vs 81% in US(2)

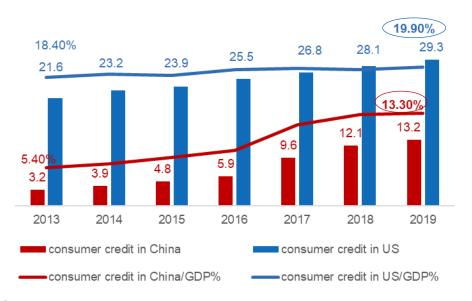
-Large population of **700**mm in SE Asia, of which **60%** are under 35

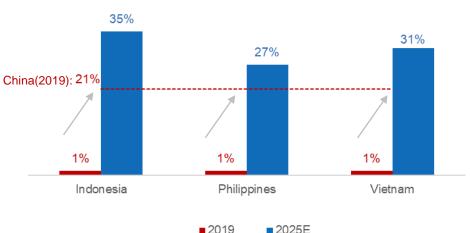
-35% smartphone penetration

Consumer credit balance--- China vs US

Online consumer credit penetration % in SE Asia⁽³⁾

RMB in trillions





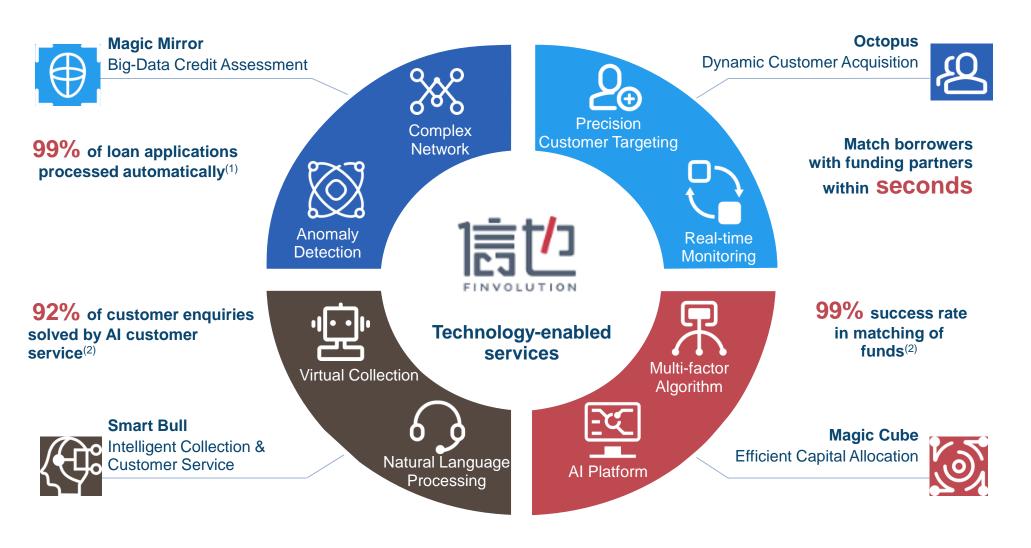
Sources:

(1) Wind, National Statistics, PBOC, World Bank, Federal Reserve.

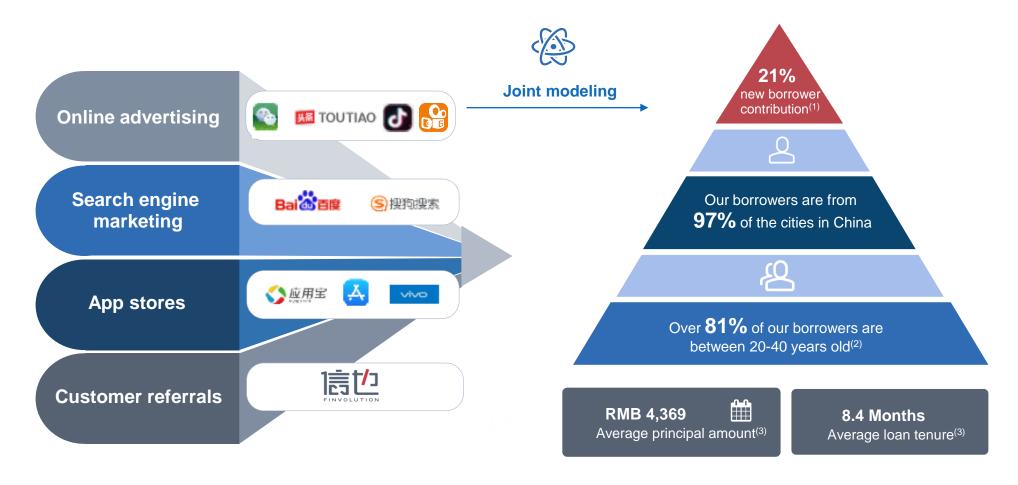
(2)US: Consumer Financial Protection Bureau, May 2015; China: PBOC Credit Reference Center, 2017; FinVolution estimates. (3)including online cash loan and consumption loan

7

We leverage our innovative technologies to empower financial institutions



Borrower acquisition through diverse online channels

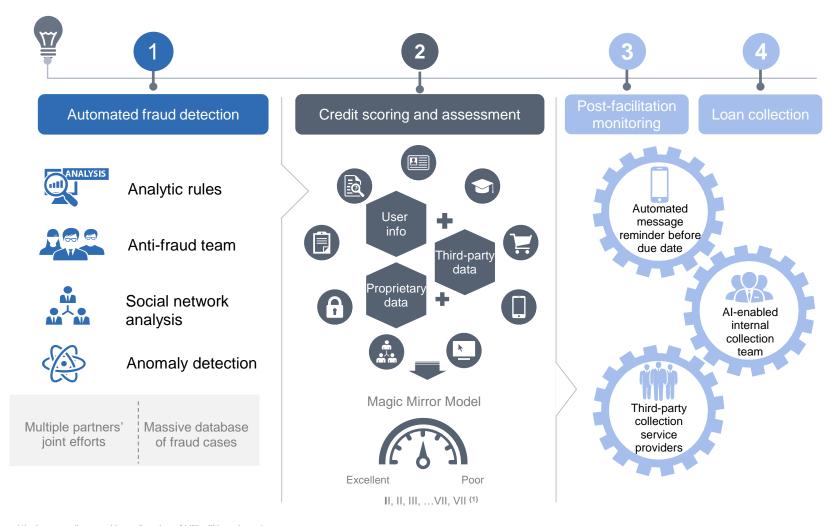


^{(1) %} of loan volume generated by new borrowers. New borrowers are borrowers who have never successfully borrowed on our platform before in the three months ended Mar 31, 2021.

⁽²⁾ Calculated based on borrowers in Mainland China whose loans were facilitated in the three months ended Mar 31, 2021.

⁽³⁾ Calculated based on loans originated on our marketplace in Mainland China in the three months ended Mar 31, 2021.

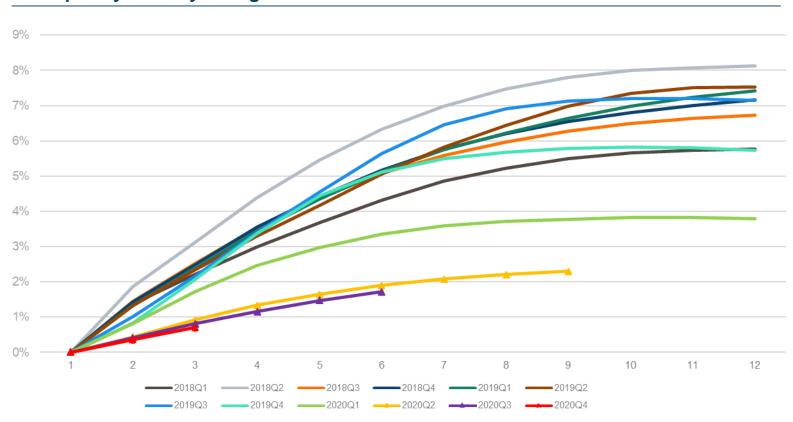
Sophisticated risk management technologies and capabilities



⁽¹⁾ Loan applicants with credit rating of VIII will be rejected.

Shift to better quality borrowers with improving delinquency rates

Delinquency rates by vintage(1)



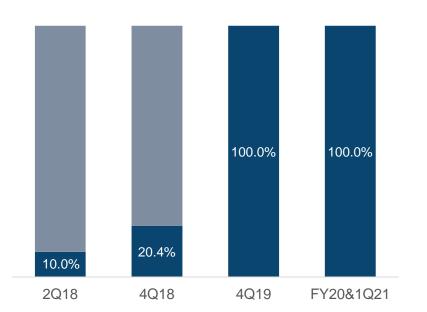
Note: Data as of Mar 31, 2021. Represents the historical cumulative 30-day plus past due delinquency rates by loan origination vintage for all loan products in Mainland China.

⁽¹⁾ Vintage is defined as loans facilitated during a specified time period. Delinquency rate by vintage is defined as (i) the total amount of principal for all loans in a vintage that become delinquent, less (ii) the total amount of recovered past due principal for all loans in the same vintage, and divided by (iii) the total amount of initial principal for all loans in such vintage.

Successful business model transition

Successful shift to institutional funding

Loan volume % by funding sources

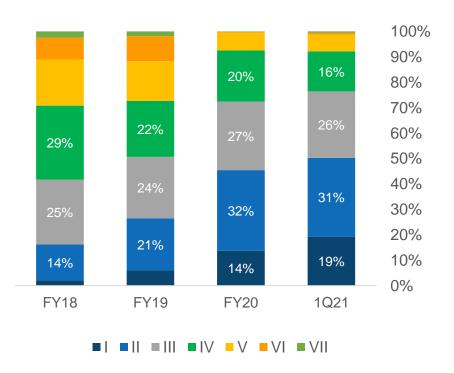


- Loans facilitated by individual investors as % of total loan volume
- Loans facilitated by institutional partners as % of total loan volume

(1) Credit rating refers to Magic Mirror scores, with Level I representing the lowest risk and Level VII the highest.

Shift towards better quality borrowers

Proportion of loan volume by credit rating⁽¹⁾



Our digitalization strategies surrounding customers & product innovation

1) Digitalization in multiple aspects of our strategy

- Rapid growth in global customer acquisition
- Strengthening risk management capabilities
- Exploring other business concepts with different partners both domestically and internationally
- Empower a variety of businesses across multiple scenarios in different industries

2) Deepen relationships with customers & institutional partners

- Progressive loan origination volume growth in mainland, China
- Rapid loan origination volume growth in International market
- Rapid penetration into small business loans serving over 305 thousand small business owners in Q1, 2021
- Introduced Baas Solutions to enhance institution partners strength

3) Consistent investment into research & development

- Enhance technologies capabilities
- Comprehensive innovative product lines

Committed and professional management team



GU Shaofeng

Co-founder Chairman & Chief Innovation Officer

- Microsoft
- Education:
- Shanghai Jiao Tong University



LI Tiezheng

Co-founder Deputy Chairman & President



- Education:
 - Shanghai Jiao Tong University
 - China Europe International **Business School**



HU Honghui

Co-founder Advisor to the Company



- Education:
- Shanghai Jiao Tong University
- Fudan University



ZHANG Jun

Co-founder Advisor to the Company





- Education:
 - Shanghai Jiao Tong University



ZHANG Feng

Chief Executive Officer



- Education:
 - Tsinghua University
 - Duke University



XU Jiayuan

Chief Financial Officer







- Education:
- Shanghai Jiao Tong University
- China Europe International **Business School**



WANG Yuxiang

Chief Product Officer & Chief Technology officer





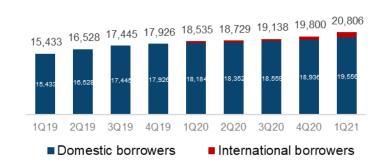
- Education:
- Fudan University



Operating metrics

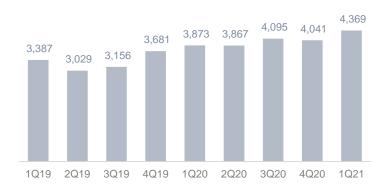
Cumulative borrowers(1)

Thousands



Average principal amount(3)

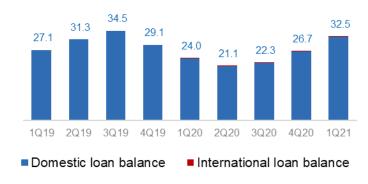
RMB



- (1) Total number of borrowers whose loans were facilitated on our platform at least once.
- (2) As of the end of each period.
- (3) Calculated based on loans originated on our platform during each period in Mainland China.

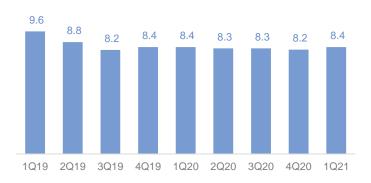
Outstanding loan balance(2)

RMB in billions



Average loan tenure⁽³⁾

Months

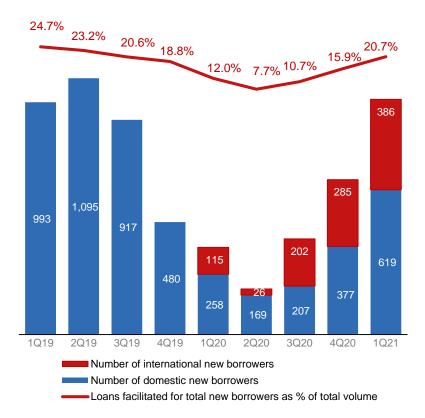


Growing Loan origination volume with increasing new borrowers on the platform

Number of new borrowers (1)

Thousands

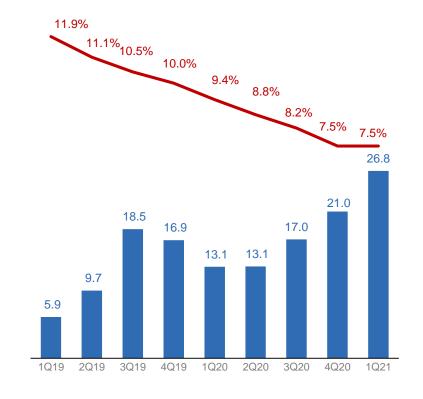
Loans facilitated for total new borrowers as % of total volume(2)



Loan volume funded by institutional partners

RMB in billions

Cost of funds on the platform(3)



⁽¹⁾ Total loan volume funded either by institutional partners and individual investors.

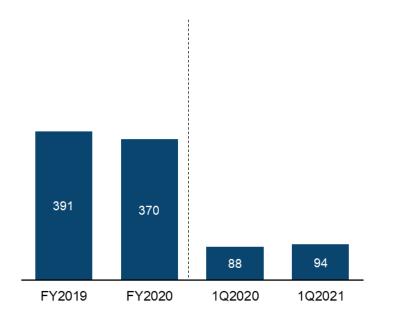
⁽²⁾ New borrowers are those who have never successfully borrowed on our platform before each period.

⁽³⁾ Comprehensive cost of funds for risk-bearing models including intermediary fees of off-balance sheet loans facilitated in mainland China.

Increasing operating income with consistent R&D investment

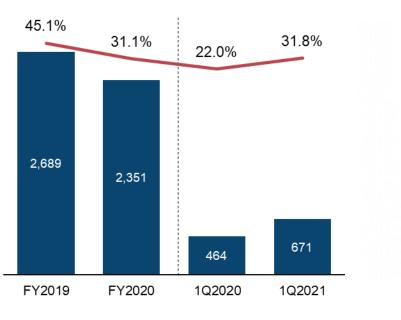
R&D expenses

RMB in millions



Non-GAAP adjusted operating income (1)

RMB in millions



Non-GAAP adjusted operating income

Non-GAAP adjusted operating income margin

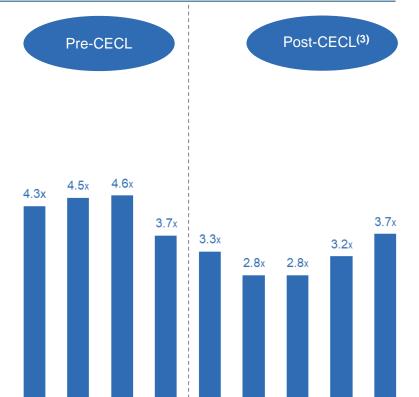
(1)Non GAAP adjusted operating income for FY2019, which excludes share-based compensation expenses of RMB42.3 million. -Non GAAP adjusted operating income for FY2020, which excludes share-based compensation expenses of RMB43.2 million.

⁻Non GAAP adjusted operating income for 1Q 2020, which excludes share-based compensation expenses of RMB43.2 million.

⁻Non GAAP adjusted operating income for 1Q 2021, which excludes share-based compensation expenses of RMB15.4 million.

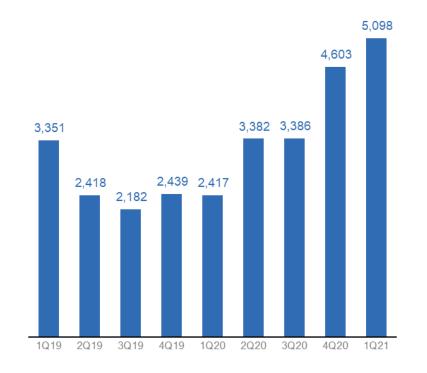
Strong balance sheet





Short-term liquidity⁽²⁾

RMB in millions



4Q19

3Q19

2Q19

1Q19

1Q20

2Q20

3Q20

4Q20

1Q21

⁽¹⁾ Leverage ratio = Risk-bearing outstanding loan balance / net assets

⁽²⁾ Short-term liquidity= Cash and cash equivalents + short-term investments. For illustrative purpose only.

⁽³⁾ Effective January 1, 2020, FinVolution Group adopted the ASC 326, Measurement of Credit Losses on Financial Instruments or "CECL", using a modified retrospective method. Source: Company data

Value returned to shareholders

USD million	FY2018	FY2019	FY2020	1Q21	Cumulative Amount Since IPO*
Dividend per ADS (USD)	0.19	0.12	0.17	-	0.48
Shares repurchase amount	67.3	6.7	55.0	2.3	131.3
Total dividend amount	58.4	36.7	47.8	-	142.9
Total value returned to shareholders	125.7	43.4	102.8	2.3	274.2

^{*}Company IPO in Nov,2017. Figures as of Mar 31,2021.

Consolidated statements of comprehensive income

Million	FY2019	FY2020	1Q2020	1Q2021	1Q2021
_	RMB	RMB	RMB	RMB	USD
Loan facilitation service fees	3,311	1,909	375	762	116
Post-facilitation service fees	1,200	673	183	226	35
Net interest income	1,107	1,113	315	280	43
Other Revenue	345	482	84	185	28
Changes in expected discretionary payment to IRF investors	-	-	-	-	-
Guarantee income ⁽¹⁾	-	3,386	1,150	659	101
Net revenue	5,963	7,563	2,106	2,113	322
Origination and servicing expenses	(1,208)	(1,326)	(249)	(413)	(63)
Sales and marketing expenses	(720)	(483)	(91)	(334)	(51)
General and administrative expenses	(436)	(461)	(96)	(113)	(17)
Research and development expenses	(391)	(370)	(88)	(94)	(14)
Provision for loans receivable	(300)	(463)	(296)	(19)	(3)
Provision for accounts receivable	(262)	(145)	(33)	(40)	(6)
Credit losses for quality assurance commitment(1)	-	(2,008)	(797)	(445)	(68)
Total operating expenses	(3,316)	(5,256)	(1,651)	(1,457)	(222)
Operating profit	2,646	2,308	456	656	101
Gain from quality assurance fund	98	-	-	-	-
Realized gain (loss) from financial guarantee derivatives	31	-	-	-	-
Fair value change of financial guarantee derivatives	(56)	-	-	-	-
Other income, net	136	116	54	43	7
Profit before income tax expenses	2,856	2,424	510	698	107
Income tax expenses	(482)	(455)	(89)	(106)	(16)
Net profit	2,375	1,969	420	593	90

⁽¹⁾Before the adoption of ASC 326 on January 1, 2020, gain or losses related to quality assurance commitments were recorded in one combined financial statement line item within other income.

After the adoption of ASC 326, the guarantee income (i.e. the release of ASC 460 component of guarantee liability) was recorded as a separate financial statement line item within revenue and the credit losses for quality assurance commitments (i.e. the recognition of CECL losses) was recorded within expenses.

Consolidated balance sheets

Million RMB RMB RMB USD Cash and cash equivalents 2,325 2,632 2,560 391 Restricted cash 3,686 3,484 3,547 541 Short-term investments 115 1,971 2,539 387 Investments 953 951 989 151
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Investments 953 951 989 151
Quality assurance receivable, net of credit loss allowance for quality assurance receivable 3,650 1,122 1,105 169
Intangible assets 64 99 99 15
Property, equipment and software, net 134 94 92 14
Loans receivable, net of credit loss allowance for loans receivable 4,808 2,355 1,343 205
Accounts receivable, net of credit loss allowance for accounts receivable 882 864 1,215 185
Deferred tax assets 130 156 183 28
Contract assets 21
Right of use assets 96 55 53 8
Prepaid expenses and other assets 1,391 1,050 1,135 173
Goodwill 50 50 50 8
Total assets 18,304 14,882 14,909 2,276
Payable to platform customers 685 103 94 14
Quality assurance payable 4,776
Deferred guarantee income - 1,259 1,262 193
Expected credit losses for quality assurance commitment - 2,391 2,651 405
Payroll and welfare payable 177 221 129 20
Taxes payable 128 154 151 23
Short-term borrowings 235
Funds payable to investors of consolidated trusts 3,660 1,662 827 126
Contract liability 56 3 3 0
Deferred tax liabilities 199 104 101 15
Accrued expenses and other liabilities 292 511 589 90
Leasing liabilities 85 43 40 6
Dividends payable 318 48
Total liabilities 10,293 6,452 6,165 941
Ordinary shares 103 103 16
Additional paid-in capital 5,641 5,660 5,647 862
Treasury stock (47) (402) (365) (56)
Statutory reserves 317 458 458 70
Accumulated other comprehensive income 70 (5) 9 1
Retained earnings 1,967 2,652 2,925 446
Total FinVolution Group shareholders' equity 7,948 8,363 8,675 1,324
Non-controlling Interest 64 67 69 11
Total shareholders' equity 8,011 8,430 8,744 1,335
Total liabilities and shareholders' equity 18,304 14,882 14,909 2,276

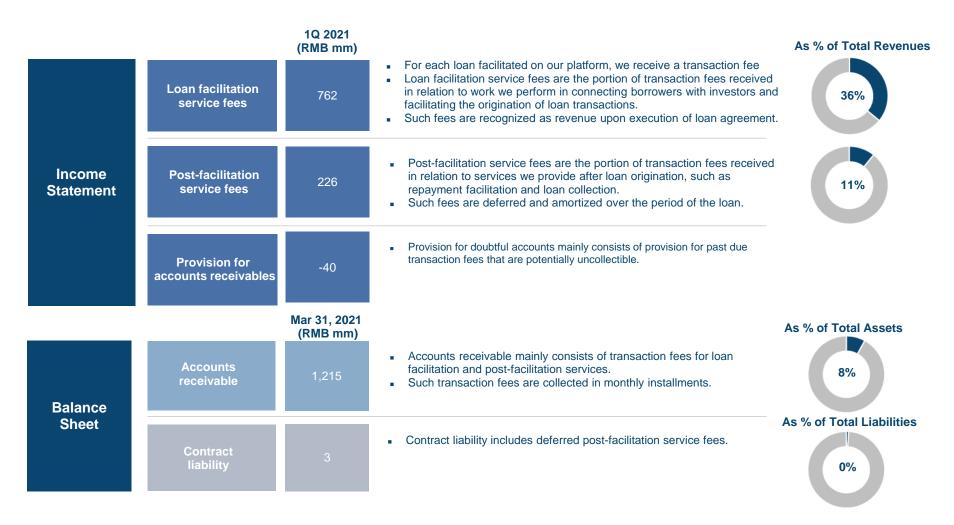
Consolidated statements of cash flows

	FY2019	FY2020	1Q2020	1Q20	21
Million	RMB	RMB	RMB	RMB	USD
Net cash provided by (used in) operating activities	(216)	2,207	(583)	293	45
Net cash provided by (used in) investing activities	(828)	1,041	(260)	557	85
Net cash provided by (used in) financing activities	1,750	(3,091)	(431)	(869)	(133)
Effect of exchange rate changes on cash and cash equivalents	11	(51)	3	10	1
Net increase (decrease) in cash, cash equivalent and restricted cash	717	106	(1,272)	(10)	(2)
Cash, cash equivalent and restricted cash at beginning of period	5,294	6,011	6,011	6,116	934
Cash, cash equivalent and restricted cash at end of period	6,011	6,116	4,739	6,106	932



Off-balance sheet loans(1)

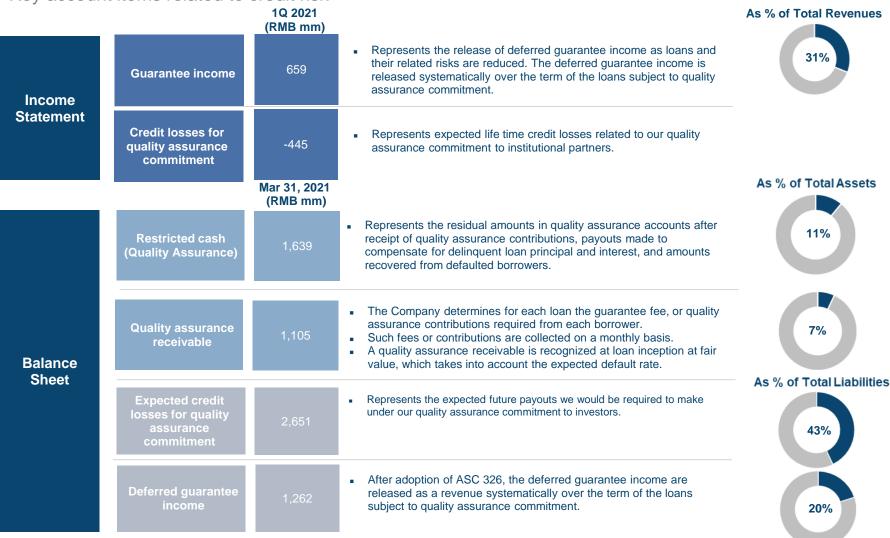
Key account items related to service fees



⁽¹⁾ Mainly loans facilitated on our marketplace by institutional partners (banks, consumer finance companies, and other financial institutions).

Off-balance sheet loans(1)

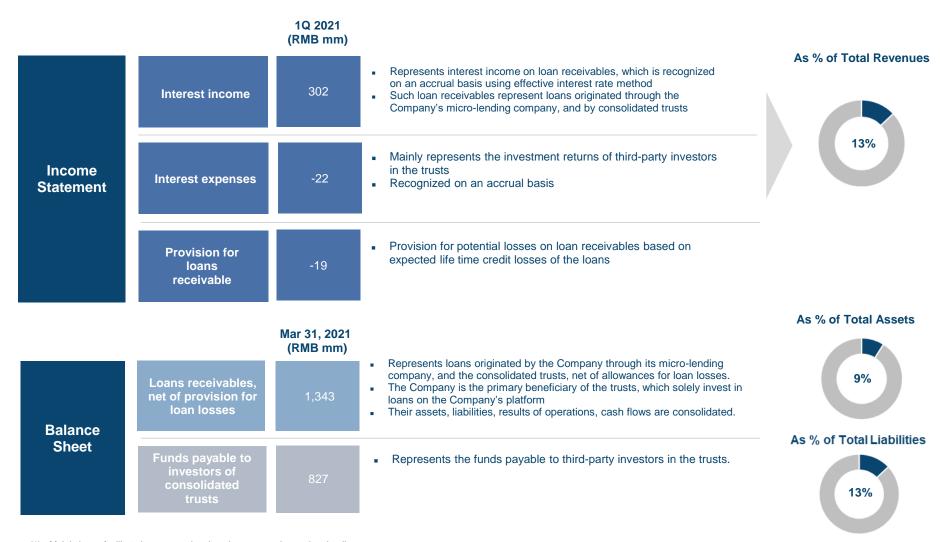
Key account items related to credit risk



⁽¹⁾ Mainly loans facilitated on our marketplace by institutional partners (banks, consumer finance companies, and other financial institutions).

On-balance sheet loans(1)

Key account items



⁽¹⁾ Mainly loans facilitated on our marketplace by trusts and our micro-lending company.

Delinquency rates by balance(1)

Delinquent for

	15–29 days	30–59 days	60-89 days	90-179 days
March 31, 2018	0.87%	2.11%	2.43%	8.01%
June 30, 2018	0.83%	1.21%	1.05%	4.61%
September 30, 2018	1.03%	1.77%	1.49%	3.37%
December 31, 2018	0.92%	1.63%	1.41%	4.23%
March 31, 2019	0.80%	1.61%	1.45%	3.80%
June 30, 2019	0.86%	1.42%	1.37%	3.66%
September 30, 2019	0.90%	1.50%	1.35%	3.68%
December 31, 2019	1.34%	2.40%	1.86%	4.91%
March 31, 2020	1.34%	3.03%	2.33%	7.25%
June 30, 2020	0.71%	1.36%	1.70%	7.13%
September 30, 2020	0.46%	0.72%	0.74%	3.40%
December 31, 2020	0.35%	0.55%	0.48%	1.56%
March 31, 2021	0.29%	0.52%	0.43%	1.13%

⁽¹⁾ Delinquency rate by balance is defined as the balance of outstanding principal for loans facilitated in Mainland China that were 15-29, 30-59, 60-89, 90-179 calendar days past due as of the date indicated as a percentage of the total outstanding principal for loans, excluding those at 180+ days delinquent, as of the same date.

Delinquency rates by vintage(1)

Month on book

	2 nd	3 rd	4 th	5 th	6 th	7 th	8 th	9 th	10 th	11 th	12 th
2018Q1	1.37%	2.20%	2.99%	3.67%	4.32%	4.86%	5.23%	5.50%	5.66%	5.74%	5.77%
2018Q2	1.87%	3.12%	4.39%	5.46%	6.33%	6.99%	7.47%	7.80%	7.99%	8.08%	8.13%
2018Q3	1.45%	2.51%	3.53%	4.39%	5.09%	5.59%	5.97%	6.28%	6.50%	6.64%	6.72%
2018Q4	1.43%	2.49%	3.55%	4.42%	5.18%	5.76%	6.20%	6.54%	6.81%	7.01%	7.16%
2019Q1	1.34%	2.38%	3.45%	4.36%	5.13%	5.75%	6.22%	6.65%	6.99%	7.25%	7.43%
2019Q2	1.33%	2.34%	3.31%	4.18%	5.05%	5.82%	6.44%	6.98%	7.34%	7.50%	7.52%
2019Q3	1.02%	2.16%	3.42%	4.55%	5.64%	6.45%	6.92%	7.13%	7.20%	7.20%	7.15%
2019Q4	0.83%	2.07%	3.37%	4.45%	5.12%	5.50%	5.68%	5.79%	5.83%	5.80%	5.73%
2020Q1	0.81%	1.73%	2.46%	2.97%	3.35%	3.59%	3.71%	3.78%	3.82%	3.82%	3.80%
2020Q2	0.44%	0.92%	1.34%	1.65%	1.90%	2.08%	2.21%	2.30%			
2020Q3	0.41%	0.81%	1.16%	1.47%	1.72%						
2020Q4	0.36%	0.70%									

⁽¹⁾ The table display the historical cumulative 30-day plus as of Mar 31, 2021 represent past due delinquency rates by loan origination vintage for all loan products facilitated in Mainland China through the Company's online marketplace.

Accounting policy change to CECL⁽¹⁾

The following table sets forth the impact to the financial position of the Company and retained earnings upon adoption of the standard on January 1, 2020:

(RMB million)	December 31, 2019	CECL adoption impact	January 1, 2020
Credit loss allowance for assets			
Quality assurance receivable	809.5	35.0	844.5
Loans receivable	316.1	303.3	619.4
Accounts receivable	145.7	142.1	287.8
Liabilities			
Quality assurance payable	4,776.2	690.1	5,466.3 ⁽²⁾
Retained earnings			
Total pre-tax impact		1,170.5	
Tax effects		(287.5)	
		883.0	

(1) Effective January 1, 2020, FinVolution Group adopted the ASC 326, Measurement of Credit Losses on Financial Instruments or "CECL", using a modified retrospective method. As a result of adopting ASC 326, the Company recognized the cumulative effect of initially applying the standard as a decrease of approximately RMB 883.0 million to the opening balances of retained earnings.

The adoption of this standard established a single credit loss model for all financial assets carried at amortized cost and certain off balance sheet credit exposures (i.e. guarantees). Under ASC 326, the Company is required to record the expected credit losses of the financial assets and off balance sheet credit exposures upon initial recognition, which is typically earlier than the old standard. Also, the CECL framework requires our estimate to reflect expected credit losses over the full expected life and considers expected future changes in the macroeconomic conditions. Further, before the adoption of ASC 326, guarantee liabilities subsequent to initial recognition, was recorded at the higher of our stand ready obligation (ASC 460 component) and the contingent component (ASC 450 component). Upon adoption of ASC 326, the expected credit losses, which replaces ASC 450 component, was recorded separately from and in addition to the ASC 460 component upon initial recognition. Subsequently, the ASC 460 component is released as revenue systematically over the term of the loans and the expected credit losses is trued up based on expected life time credit losses of the loans covered by the quality assurance commitments at each balance sheet date..

(2) Upon adoption of ASC 326, quality assurance payable is separated into deferred guarantee income (i.e. the unamortized ASC 460 component of guarantee) amounting to 1,873.3 million and expected credit losses for quality assurance commitment (i.e. CECL liability) amounting to 3,593.0 million.